

Novus Law Names Emily Reynolds as Chief Operating Officer

Novus Law LLC, the global legal services firm, is pleased to announce that Emily Rice Reynolds has joined the firm as Chief Operating Officer. With a stellar and award-winning record of success in senior leadership roles at Xerox and Canon, Emily brings a wealth of experience and expertise in operations and sales to her new role.

“Novus Law is a differentiator in the legal market with innovation at its core,” said Reynolds. “I am excited by their novel approach to process excellence. With my career focus on providing managed services solutions to Fortune 500 companies, I am energized by the opportunity to help lead the growth of this cutting-edge and collaborative firm.”

Before joining Novus Law, Ms. Reynolds was the Senior Vice President, Global Account Strategy and Strategic Deal Capture at Xerox and a trusted advisor to C-Suite executives across many industries. In 2017, she and her teams contributed \$1.2B in significant account customer sales, while guiding international teams to the smooth management of large global contracts. As Senior Vice President of the Xerox Select division, she led operations and sales for Xerox’s 75 largest clients, creating and executing the initiatives that delivered double-digit revenue growth, improved account retention, and enabled operational excellence in this major account enterprise.

Her previous leadership roles include Vice President and General Manager of Corporate Communications, Canon USA, Inc.; Corporate VP, Service, and Operations, and VP, Service, and Sales Planning, Canon USA Inc.; and President and CEO, Canon Business Solutions Central, Inc.

“We are thrilled that Emily has joined our leadership team,” said Novus Law President, CEO and Co-Founder Raymond Bayley. “As COO, Emily will be instrumental as we execute our global strategy and objectives.”

“Emily’s breadth and depth of business experience are extraordinary, and she will undoubtedly make a significant, meaningful, and long-lasting contribution to our firm,” added Novus Law Executive Vice President and Co-Founder Lois Haubold.

Ms. Reynolds earned a Bachelor of Arts Degree in American Studies from Mount Holyoke College, MA, graduating cum laude. She served in leadership and Board positions for multiple organizations and is currently a member of The Economic Club of Chicago; International Women’s Forum; and The Wings Club of New York.

Ms. Reynolds is a former member of the Board of Directors, Boys and Girls Clubs of Chicago; Board of Directors, Japan America Society; Board of Directors, Parker Playhouse; and Board of Directors, Yellowstone National Park, representing Canon USA.

For more information, please contact Rachel Zahorsky: RZahorsky@NovusLaw.com or 1.773.632.5923

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